



HENRY SCHEIN®

FINANCIAL SERVICES

	<i>MaxCollect</i>	<i>Competitor</i>	<i>MaxCollect Advantages</i>
Collections Fees	5%-25%	30%-60%	Our collection process and lower fees make early engagement possible, making it the best time and most effective way to collect the debt
Control of the Process	Yes	No	We give you all of the tools of a collection agency, so you have full control of the process
Payment Made Directly to the Doctor	Yes	No	With our process, the first person to get paid is the doctor. Collections companies can legally hold your money for 60 days, which can affect your cash flow
Attorney on Retainer	Yes	No	Our sign-up fee provides the Doctor with an Attorney-on-Retainer who directly handles all delinquent debt
Consistent/Documented Process	Yes	No	Our process is consistent and every step is documented. Every legal tool is used to collect the debt, including letters, phone calls and Attorney follow-up with Credit Bureau Reporting
Additional Income/Delinquent Fees	Yes	No	The Doctor has the option of adding delinquent fees to the debt, which can help off-set the collection costs
Customer Removal	Yes	No	If you want to take the debtor out of the collection process you can. Most collection companies charge high fees to do so
Debtor Payment Plans	Yes	No	The doctor can offer a payment plan for the debtor
Locked Collections Fees	Yes	No	Our rates are locked in when the debt is put into our system, not when the debt is collected
24-Hour Reporting	Yes	No	All account information is available 24-hours a day via web access
Credit Bureau Reporting	Yes	Maybe	It is always your choice as to what delinquent accounts are submitted to the Credit Bureau
Credibility	Yes	No	Backed by Henry Schein, this Value-Added Service has proven to be a total solution to Accounts Receivable